# Factsheet 4 January 2023

### Wolftank-Adisa Holding AG

Avg. consensus price target EUR 21.60 Up-/Downside 74.9% Consensus rating BUY





KEY			

Revenue growth yoy EBITDA-Margin EPS PE-Ratio 2023E 58.6%  $\spadesuit$   $0.26 \spadesuit$   $22.5 \times$ 

### **Company description**

Wolftank Group is a leading technology partner in environmental protection services such as tank and soil remediation. Wolftank also plans and builds refueling stations for LNG and hydrogen, which is likely to be the major growth driver in the years to come. The group supports its customers in implementing their projects in an efficient and sustainable way. In short: Wolftank develops and implements tomorrow's technologies to decarbonize transport and build the infrastructure for zero-emission mobility. With this, the company actively contributes to the implementation of the global climate targets. Wolftank is organized in four business units, Hydrogen, LNG, Environmental Services and Industrial Coating and is active on a global scale, with a dominant footprint on the European market.

### **COMPANY DETAILS**

Company name: Wolftank-Adisa Holding AG

Address: Grabenweg 58 ZIP, city: 6020 INNSBRUCK

Country: Austria

Phone: Tel: +43 512 345726
Fax: Fax: +43 512 345726 89
E-mail: info@wolftankgroup.com
Web: www.wolftankgroup.com

Company seat: Innsbruck

Registered court: Landesgericht Innsbruck

Register number: FN 306731a VAT-ID number: ATU63994547

### **MANAGEMENT**



**Dr. Peter Werth** CEO Since 2014



Markus Wenner Chairman of the Supervisory Board

### **SHARE PERFORMANCE**

#### 24,00 22,00 20.00 18,00 16,00 14,00 12,00 10,00 8,00 6,00 4.00 Jan-21 Apr-21 Jul-21 Oct-21 Jan-22 Apr-22 Jul-22 Oct-22 Wolftank-Adisa Holding AG

# SHARE DATA

ISIN: AT0000A25NJ6 WKN: A2PBHR Share type Ordinary shares **Bloomberg Code** WAH:GR Home exchange Vienna Index m:access Number of shares 4.82m Previous close EUR 13.15 52 week high 36.60 52 week low 12.00 30 days avg. trading volume 2,500 Market capitalization EUR 57.6m

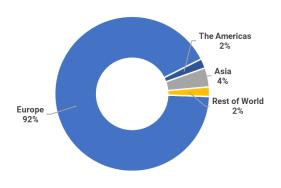
Sector Industrial Goods & Services

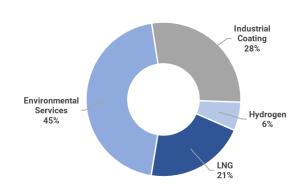
# **EQUITY STORY - WHY TO INVEST**

- Wolftank-Adisa benefits from its strong positioning in highly fragmented niche markets. A regulatory environment as well as required certifications create high barriers to entry, protecting an otherwise low capital intensive industry from emerging competition. Wolftank differentiates by having a sophisticated track record a priceless asset as failure to perform often can lead to disproportionate reputational damages and ultimately costs. On top, scale advantages allow for technological leadership (e.g. in house epoxy resin development / tank repair automation via robotic) or the ability to operate own training facilities for a still labor intensive task.
- The beauty of the equity story is however massive structural growth and pent-up demand driven by increasing environmental awareness and secular growth drivers due to the commissioning of new LNG and hydrogen petrol stations in Europe, which alone will grow somewhat between 35-100% p.a. (CAGR 21-27E), according to varying market reports. To capture the growth from a different angle, Wolftank currently has customers orders and enquires at hand which are more than twice its annual turnover. A game changing JV with Kuwait Petroleum, Italia as well as a spree of other prestigious names in the field of hydrogen and LNG further sets the stage for double digit top- and bottom-line growth in the years to come.

# **GEOGRAPHIC FOOTPRINT**

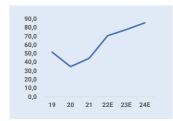
# **SEGMENTS**

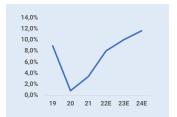




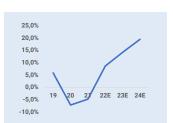
P&L data	2018	2019	2020	2021	2022E	2023E	2024E
Sales	44.5	51.8	35.0	44.6	70.8	77.9	85.7
Sales growth in %	na	16.3%	-32.4%	27.4%	58.6%	10.0%	10.0%
EBITDA	3.4	4.6	0.3	1.5	5.7	7.8	9.9
EBITDA margin in %	7.6%	8.9%	0.8%	3.4%	8.0%	10.0%	11.6%
EBIT	1.7	1.3	-1.8	-1.3	2.8	4.9	7.2
EBIT margin in %	3.7%	2.5%	-5.1%	-3.0%	3.9%	6.3%	8.4%
Earnings per share	0.21	-0.01	-0.61	-0.67	0.26	0.58	0.95
Dividend per share	0.00	0.00	0.00	0.00	0.00	0.00	0.00

Sales EBITDA margin EPS ROCE









B/S and valuation	2018	2019	2020	2021	2022E	2023E	2024E
Net debt	12.1	11.4	12.8	5.4	1.7	2.0	-2.8
Net debt / EBITDA	3.6x	2.5x	45.4x	3.6x	0.3x	0.3x	-0.3x
ROCE	8.0%	5.3%	-7.2%	-4.4%	6.9%	11.9%	16.1%
Dividend yield	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
P/B ratio	1.04	2.27	1.60	3.17	4.85	5.05	6.10
FCF yield	0.6%	-9.6%	-4.5%	3.8%	-0.3%	-1.3%	7.3%
EV/EBIT	42.2x	52.6x	-39.1x	-47.0x	21.3x	12.1x	7.6x
P/E ratio	62.8x	-1,088.0x	-21.4x	-19.5x	50.7x	22.5x	13.8x

SHAREHOLDERS	
MuM Beteiligung / GCI	15.0%
Management	13.0%
Eiffel Investment	8.0%
Paladin Asset Management	8.0%
Dr. A. Aufschnaiter	8.0%
Free Float	49.1%

### **PRODUCTS & SERVICES**

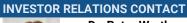






# **COMPANY DETAILS**

11. May 2023 Annual Results 2022 02. June 2023 AGM 2022 07. June 2023 Ex-dividend date 25. Sept. 2023 Half Year Results 2023





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