Factsheet 6 October 2022		GRO			
<b>Wolftank-Adisa Holding AG</b> Avg. consensus price target Up-/Downside Consensus rating	EUR 25.15 67.8% BUY				
<b>KEY MEASURES 2022</b>					
Revenue growth yoy	EBITDA-Margin	EPS PE-Ratio 2023E			
58.6% 🛧	8.0%↑	0.26	22.7x		

#### **Company description**

Wolftank Group is a leading technology partner in environmental protection services such as tank and soil remediation. Wolftank also plans and builds refueling stations for LNG and hydrogen, which is likely to be the major growth driver in the years to come. The group supports its customers in implementing their projects in an efficient and sustainable way. In short: Wolftank develops and implements tomorrow's technologies to decarbonize transport and build the infrastructure for zero-emission mobility. With this, the company actively contributes to the implementation of the global climate targets. Wolftank is organized in four business units, Hydrogen, LNG, Environmental Services and Industrial Coating and is active on a global scale, with a dominant footprint on the European market.

<b>COMPANY DETAI</b>	LS	MANAGEMEN	т
Company name:	Wolftank-Adisa Holding AG	-	Dr. Peter Werth
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ZIP, city:	6020 INNSBRUCK		Since 2014
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Phone:	Tel: +43 512 345726		
Fax:	Fax: +43 512 345726 89		
E-mail:	info@wolftankgroup.com		Markus Wenner
Web:	www.wolftankgroup.com	00	Chairman of the Supervisory Board
Company seat:	Innsbruck		
Registered court:	Landesgericht Innsbruck		
Register number:	FN 306731a		
VAT-ID number:	ATU63994547		

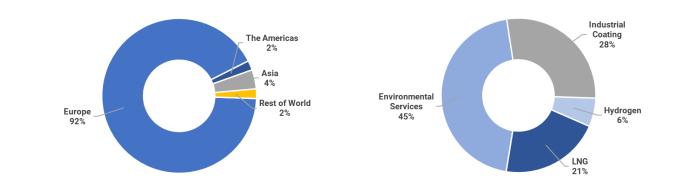


#### **EQUITY STORY - WHY TO INVEST**

- Wolftank-Adisa benefits from its strong positioning in highly fragmented niche markets. A regulatory environment as well as
  required certifications create high barriers to entry, protecting an otherwise low capital intensive industry from emerging
  competition. Wolftank differentiates by having a sophisticated track record a priceless asset as failure to perform often can
  lead to disproportionate reputational damages and ultimately costs. On top, scale advantages allow for technological
  leadership (e.g. in house epoxy resin development / tank repair automation via robotic) or the ability to operate own training
  facilities for a still labor intensive task.
- The beauty of the equity story is however massive structural growth and pent-up demand driven by increasing environmental awareness and secular growth drivers due to the commissioning of new LNG and hydrogen petrol stations in Europe, which alone will grow somewhat between 35-100% p.a. (CAGR 21-27E), according to varying market reports. To capture the growth from a different angle, Wolftank currently has customers orders and enquires at hand which are more than twice its annual turnover. A game changing JV with Kuwait Petroleum, Italia as well as a spree of other prestigious names in the field of hydrogen and LNG further sets the stage for double digit top- and bottom-line growth in the years to come.

### **GEOGRAPHIC FOOTPRINT**

# SEGMENTS



P&L data	2018	2019	2020	2021	2022E	2023E	2024E
Sales	44.5	51.8	35.0	44.6	70.8	77.9	85.7
Sales growth in %	na	16.3%	-32.4%	27.4%	58.6%	10.0%	10.0%
EBITDA	3.4	4.6	0.3	1.5	5.7	7.8	9.9
EBITDA margin in %	7.6%	8.9%	0.8%	3.4%	8.0%	10.0%	11.6%
EBIT	1.7	1.3	-1.8	-1.3	2.8	4.9	7.2
EBIT margin in %	3.7%	2.5%	-5.1%	-3.0%	3.9%	6.3%	8.4%
Earnings per share	0.21	-0.01	-0.61	-0.67	0.26	0.64	1.05
Dividend per share	0.00	0.00	0.00	0.00	0.00	0.00	0.00



B/S and valuation	2018	2019	2020	2021	2022E	2023E	2024E
Net debt	12.1	11.4	12.8	5.4	7.9	8.2	3.4
Net debt / EBITDA	3.6x	2.5x	45.4x	3.6x	1.4x	1.0x	0.3x
ROCE	8.0%	5.3%	-7.2%	-4.4%	8.2%	13.9%	18.7%
Dividend yield	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
P/B ratio	1.04	2.27	1.60	3.17	3.45	4.16	5.31
FCF yield	0.6%	-8.6%	-4.1%	3.4%	-0.3%	-1.2%	7.3%
EV/EBIT	46.0x	57.5x	-42.7x	-51.7x	25.8x	14.7x	9.4x
P/E ratio	69.7x	-1,208.0x	-23.8x	-21.7x	56.3x	22.7x	14.0x

SHAREHOLDERS		PRODUCTS & SERVICES
MuM Beteiligung / GCI Management Eiffel Investment Paladin Asset Management Dr. A. Aufschnaiter Free Float	15.0% 13.0% 8.0% 8.0% 8.0% 49.1%	

## **COMPANY DETAILS**

23. Sept. 2022 H1 2022 results (past event)



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