

Wolftank-Adisa Holding AG

Austria | Industrial Goods & Services | MCap EUR 34.2m

13 April 2021

UPDATE



Announcement of capital increase is good news; Remains BUY

What's it all about?

Yesterday after the bell, Wolftank announced its plan to increase its share capital by 10% by issuing up to 125K news shares at an issuing price of EUR 32.00 per share – a premium of 15% to yesterday's closing price. We highly welcome this step as we see plenty of growth opportunities, both organic and inorganically especially in the field of hydrogen technologies for which Wolftank can employ its freshly raised capital. In addition, given that the capital measure will be done at a premium indicate investor's confidence that Wolftank can actually execute on this growth path. Consequently, dilution effects for existing shareholders should be rather limited and an increase in free float should make the stock for new investors even more attractive. We reiterate to BUY, PT unchanged EUR 36.00.

BUY (BUY)

Target price Current price Up/downside EUR 36.00 (36.00) EUR 27.80 26.8%

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Wolftank-Adisa Holding AG

Austria | Industrial Goods & Services | MCap EUR 34.2m | EV EUR 45.6m

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Announcement of capital increase is good news; Remains BUY

Yesterday after closing, Wolftank announced that it plans a capital increase of up to 10% of its share capital, by issuing up to **125K new shares at an issue price of EUR 32.00 per share**. If fully exercised the share capital would increase to EUR 1,327,556 and the maximum inflow of cash would be EUR 4m (gross proceeds). In doing so, Wolftank makes use of its authorized capital granted by the AGM from August 2019. Given that it is a "only" a 10% increase in share capital subscription rights for existing shareholders are excluded.

According to the company, the newly issued shares are to be placed in a private placement with selected qualified and long-term oriented institutional and/or large non-institutional investors.

Our view: We highly welcome the step by Wolftank to raise fresh money from capital markets. As highlighted during our RS with CEO Dr. Werth, Wolftank has **ample opportunities to grow its business**, especially in the lucrative market for hydrogen/LNG technology. At the same time, the Covid-19 related earnings slump in 2020 (eAR) should have negatively impacted the company's balance sheet, with net debt / EBITDA levels being rather at the upper end of the optimal spectrum. **A cash injection of up to EUR 4m thus should be seen as a game changer** for the company with the chance to execute both its value accretive organic and in-organic growth initiatives (e.g. acquisition and integration of Rovereta and/or Petroltecnica).

In addition, given that the capital measure has been announced with a **premium of c. 15% to yesterday's closing price indicates that investors have – rightly so – confidence in the company's growth initiatives and ultimately earnings power**. A positive side effect should also be an improvement of Wolftank's free float, increasing the overall liquidity in the stock

Conclusion: We welcome yesterday's announcement as we see ample growth opportunities for the company. With an issuing price of EUR 32.00 dilution effects on the fair value should also be negligible, which is why we keep our model unchanged and **reiterate our BUY recommendation with PT EUR 36.00**.

Wolftank-Adisa Holding AG	2018	2019	2020E	2021E	2022E	2023E
Sales	44.5	51.8	35.2	51.1	58.8	61.7
Growth yoy	na	16.3%	-32.0%	45.0%	15.0%	5.0%
EBITDA	3.4	4.6	0.1	5.3	7.6	8.1
EBIT	1.7	1.3	-1.8	3.0	5.7	6.2
Net profit	0.7	-0.0	-1.9	1.0	2.9	3.3
Net debt (net cash)	12.1	11.4	11.3	13.5	11.0	8.0
Net debt/EBITDA	3.6x	2.5x	160.2x	2.6x	1.4x	1.0x
EPS recurring	0.63	-0.04	-1.54	0.85	2.39	2.73
DPS	0.00	0.00	0.00	0.00	0.00	0.00
Dividend yield	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Gross profit margin	19.5%	28.2%	27.0%	29.3%	31.5%	31.5%
EBITDA margin	7.6%	8.9%	0.2%	10.3%	12.9%	13.1%
EBIT margin	3.7%	2.5%	-5.2%	5.9%	9.7%	10.1%
ROCE	8.1%	5.4%	-6.3%	9.1%	18.2%	19.0%
EV/EBITDA	13.8x	10.0x	646.7x	9.1x	6.0x	5.2x
EV/EBIT	28.0x	34.8x	-25.0x	15.9x	8.0x	6.8x
PER	45.2x	-783.3x	-18.4x	33.3x	11.9x	10.4x
FCF yield	0.9%	-13.3%	7.6%	-8.6%	7.0%	8.8%

Source: Company data, Alster Research



Source: Company data, AlsterResearch

High/low 52 weeks Price/Book Ratio	29.80 / 12.20 5.7x
Ticker / Symbols	
ISIN	AT0000A25NJ6
WKN	A2PBHR
Bloomberg	WAH:GR

Changes in estimates

		Sales	EBIT	EPS
2020	old	00.0	00.0	00.0
	Δ	-	-	-
2021	old	00.0	00.0	00.0
	Δ	-	-	-
2022	old	00.0	00.0	00.0
	Δ	-	-	_

Key share data

Number of shares: (in m pcs)	1.2
Book value per share: (in €)	4.98
Ø trading volume: (12 months)	500

Major shareholders

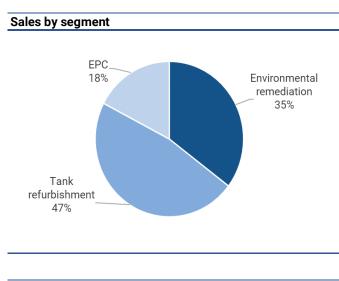
22.2%
14.0%
8.2%
49.1%

Company description

Wolftank is a Austria based company that operates as an environmental technology company for tank systems and soil remediation. The company focuses on the remediation and monitoring of tank farms and environmental protection services for contaminated soils and facilities, as well as groundwater purification. In addition, Wolftank is active in the commissioning of LNG and hydrogen petrol stations.

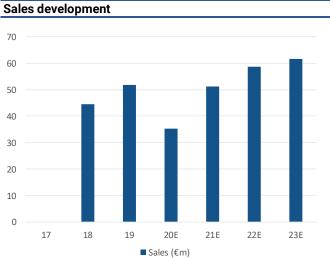


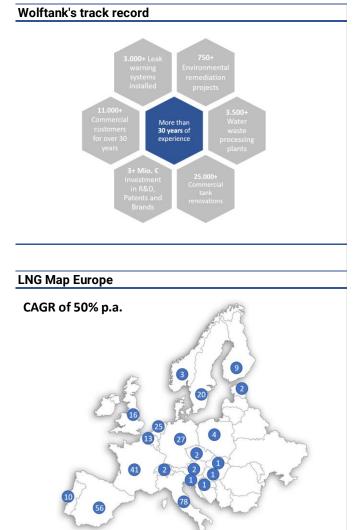
Investment case in six charts

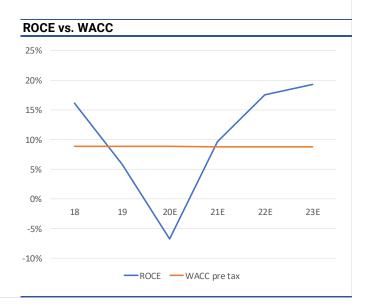


Blue chip clients











SWOT Analysis

Strengths

- structural growth due to rising environmental awareness
- strong product know-how and expertise, patents
- long track record
- long lasting customer loyalty
- cost-efficiency of refurbishment (50% less than new tanks)
- blue chip client base

Weaknesses

- illiquid stock
- pricing pressure and potentially low bargaining power
- regional cluster risk (Italy)

Opportunities

- Growing market renovation/remodelling LNG stations
- Expansion towards China and USA
- Acquisition of smaller competitors

Threats

- Niche market
- Increasing customer concentration



Valuation

The DCF model results in a price target of € 36.70 per share. Key model assumptions:

- Top-line growth: We expect Wolftank to continue benefitting from structural growth. Hence our growth estimates for 2021-28E is in the range of 6.4% p.a.
- The long-term growth rate is set at 1.5%.
- EBIT margins. The scalable business model should allow for EBIT margins of 14% by 2022E, which look defendable given high competitive quality based on scale geography and expertise. Accordingly, we model approx. 14% EBIT margins in the long-term.
- WACC. We model a weighted average cost of capital of 8.1-8.6%, consisting of a 6.5% risk premium, a beta of 1.0x and 2.0% risk free rate.

DCF (EUR m) (except per share data and beta)	2021E	2022E	2023E	2024E	2025E	2026E	2027E	2028E	Terminal value
NOPAT	2,0	3,7	4,0	4,3	4,6	4,8	5,1	5,4	
Depreciation	2,3	1,9	1,9	1,9	1,9	1,9	2,0	2,1	
Change in working capital	-4,4	-0,7	-0,4	-0,5	-0,5	-0,5	-0,5	-0,6	
Chg. in long-term prov. & accruals	0,4	0,2	0,1	0,1	0,1	0,1	0,1	0,1	
Сарех	-1,5	-1,8	-1,9	-1,9	-2,0	-2,1	-2,3	-2,4	
Cash flow	-1,3	3,3	3,7	3,8	4,0	4,2	4,4	4,6	65,8
Present value	-1,3	2,9	3,0	2,9	2,8	2,7	2,6	2,5	35
WACC	8,1%	8,1%	8,1%	8,2%	8,2%	8,2%	8,3%	8,3%	8,6%

DCF per share derived from	
Total present value	53
Mid-year adj. total present value	55
Net debt (net cash) at start of year	11
Financial assets	1
Provisions and off b/s debt	0
Equity value	44
No. of shares outstanding	1,2
Discounted cash flow per share	36,69

Share price	28,40

Sensitivity analysis DCF

DCE par oboro doriv

DCF avg. growth and earnings assumptions	
Planning horizon avg. revenue growth (2021E - 2028E)	6,4%
Terminal value growth (2028E - infinity)	1,5%
Terminal year ROCE	18,9%
Terminal year WACC	8,6%
Terminal WACC derived from	
Cost of borrowing (before taxes)	5,0%
Long-term tax rate	25,0%
Equity beta	1,00

Long term growth	

29%

Share of present value

1,00

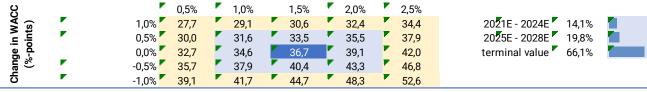
1,00

1,75

2,0%

6,5%

13,4%



Target debt / equity

Equity risk premium

Relevered beta

Risk-free rate

Cost of equity

Unlevered beta (industry or company)

Source: AlsterResearch



Due to the fact that companies rarely bear sufficient resemblance to peers in terms of geographical exposure, size or competitive strength and in order to adjust for the pitfalls of weak long-term visibility, an Adjusted Free Cash Flow analysis (Adjusted FCF) has been conducted.

The adjusted Free Cash Flow Yield results in a fair value between EUR 23.50 per share based on 2021E and EUR 49.00 per share on 2022E estimates. **We value Wolftank half way 2021E/2022E, which derive at an average price target of EUR 36.00**. It thus supports the DCF based fair value calculations.

The main driver of this model is the level of return available to a controlling investor, influenced by the cost of that investors' capital (opportunity costs) and the purchase price – in this case the enterprise value of the company. Here, the adjusted FCF yield is used as a proxy for the required return and is defined as EBITDA less minority interest, taxes and investments required to maintain existing assets (maintenance capex).

FCF yield in EURm		2021E	2022E	2023E	2024E	2025E
EBITDA		5,3	7,6	8,1	8,5	8,9
- Maintenance capex		2,3	1,9	1,9	1,9	1,9
- Minorities		0,0	-0,1	-0,1	-0,1	-0,1
- tax expenses		0,6	1,6	1,8	2,0	2,2
= Adjusted Free Cash Flow		2,5	4,2	4,5	4,7	5,0
Actual Market Cap		34	34	34	34	34
+ Net debt (cash)		13,5	11,0	8,0	4,7	1,2
+ Pension provisions		0,2	0,2	0,2	0,3	0,3
+ Off balance sheet financin	g	0,0	0,0	0,0	0,0	0,0
- Financial assets		0,7	0,7	0,7	0,7	0,7
 Accumulated dividend payr 	nents	0,0	0,0	0,0	0,0	0,0
EV Reconciliations		13,0	10,5	7,5	4,3	0,8
= Actual EV'		47	45	42	38	35
Adjusted Free Cash Flow yie	Jd	5,2%	9,3%	10,8%	12,3%	14,2%
base hurdle rate	iu	7,0%	7,0%	7,0%	7,0%	7,0%
ESG adjustment (score 100/	100)	1,0%	1,0%	1,0%	1,0%	7,0% 1,0%
adjusted hurdle rate	100)	6,0%	6,0%	6,0%	6,0%	6,0%
Fair EV		41	69	75	79	83
- EV Reconciliations		13	11	8	4	1
Fair Market Cap		28	59	67	75	82
· · · · · · · ·		-				
No. of shares (million)		1,2	1,2	1,2	1,2	1,2
Fair value per share in EUR		23,5	49,0	56,1	62,0	68,1
Premium (-) / discount (+) in	ו %	-17,4%	72,7%	97,4%	118,4%	139,9%
Sensitivity analysis fair						
value						
	4.00/	40.6	77.0	07.0	04.0	100 5
	4,0%	40,6	77,9	87,2	94,8	102,5
	5,0%	30,3	60,6	68,5	75,1	81,9
Adjusted hurdle rate	6,0%	23,5	49,0	56,1	62,0	68,1
	7,0%	18,6	40,8	47,2	52,7	58,3
	8,0%	14,9	34,6	40,5	45,6	50,9

Source: Company data; AlsterResearch

Simply put, the model assumes that investors require companies to generate a minimum return on the investor's purchase price. The required after-tax return equals the model's hurdle rate of 7%. Anything less suggests the stock is expensive; anything more suggests the stock is cheap. **ESG adjustments might be applicable**, **based on the overall Leeway ESG Score.** A high score indicates high awareness for environmental, social or governance issues and thus might lower the overall risk an investment in the company might carry. A low score on the contrary might increase the risk of an investment and might therefore trigger a higher required hurdle rate.



200%

180%

160%

140%

120%

100%

80%

60%

40%

20%

0%

23E

Financials in six charts

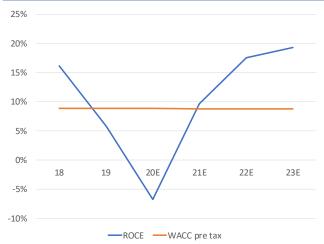


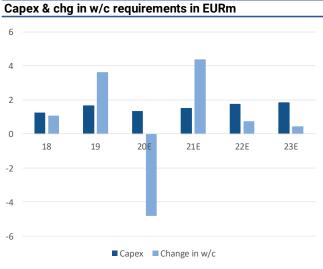
Sales vs. EBITDA margin development



18

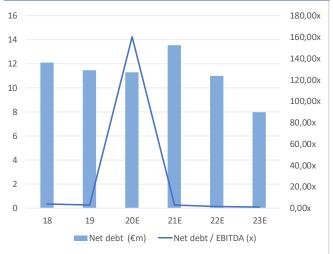






Source: Company data; AlsterResearch

Net debt and net debt/EBITDA



21E

DE

22E

Free Cash Flow in EURm



19

EPS, DPS in EUR & yoy EPS growth

3,00

2,50

2,00

1,50

1,00

0,50

0,00

-0,50

-1,00



Financials

Profit and loss (EUR m)	2018	2019	2020E	2021E	2022E	2023E
Net sales	44.5	51.8	35.2	51.1	58.8	61.7
Sales growth	na	16.3%	-32.0%	45.0%	15.0%	5.0%
Change in finished goods and work-in-process	-0.2	-1.9	0.0	0.0	0.0	0.0
Total sales	44.4	49.9	35.2	51.1	58.8	61.7
Material expenses	35.7	35.3	25.7	36.1	40.3	42.3
Gross profit	8.7	14.6	9.5	15.0	18.5	19.4
Other operating income	1.4	0.7	0.2	0.3	0.3	0.3
Personnel expenses	4.7	6.5	6.0	6.4	7.2	7.4
Other operating expenses	2.0	4.2	3.6	3.6	4.1	4.3
EBITDA	3.4	4.6	0.1	5.3	7.6	8.1
Depreciation	1.7	3.3	1.9	2.3	1.9	1.9
EBITA	1.7	1.3	-1.8	3.0	5.7	6.2
Amortisation of goodwill and intangible assets	0.0	0.0	0.0	0.0	0.0	0.0
EBIT	1.7	1.3	-1.8	3.0	5.7	6.2
Financial result	-0.8	-0.8	-1.2	-1.4	-1.1	-1.0
Recurring pretax income from continuing operations	0.9	0.5	-3.0	1.6	4.6	5.2
Extraordinary income/loss	0.0	0.0	0.0	0.0	0.0	0.0
Earnings before taxes	0.9	0.5	-3.0	1.6	4.6	5.2
Taxes	0.4	0.4	-1.1	0.6	1.6	1.8
Net income from continuing operations	0.4	0.1	-2.0	1.1	3.0	3.4
Result from discontinued operations (net of tax)	0.2	0.0	0.0	0.0	0.0	0.0
Net income	0.7	0.1	-2.0	1.1	3.0	3.4
Minority interest	0.0	-0.1	0.1	-0.0	-0.1	-0.1
Net profit (reported)	0.7	-0.0	-1.9	1.0	2.9	3.3
Average number of shares	1.03	1.17	1.20	1.20	1.20	1.20
EPS reported	0.63	-0.04	-1.54	0.85	2.39	2.73

Profit and loss (common size)	2018	2019	2020E	2021E	2022E	2023E
Net sales	100%	100%	100%	100%	100%	100%
Change in finished goods and work-in-process	-0%	-4%	0%	0%	0%	0%
Total sales	100%	96 %	100%	100%	100%	100%
Material expenses	80%	68%	73%	71%	69%	69%
Gross profit	20%	28%	27%	29 %	31%	31%
Other operating income	3%	1%	1%	0%	1%	1%
Personnel expenses	11%	13%	17%	13%	12%	12%
Other operating expenses	4%	8%	10%	7%	7%	7%
EBITDA	8%	9 %	0%	10%	13%	13%
Depreciation	4%	6%	5%	4%	3%	3%
EBITA	4%	3%	-5%	6%	10%	10%
Amortisation of goodwill and intangible assets	0%	0%	0%	0%	0%	0%
EBIT	4%	3%	-5%	6%	10%	10%
Financial result	-2%	-2%	-3%	-3%	-2%	-2%
Recurring pretax income from continuing operations	2%	1%	-9%	3%	8%	8%
Extraordinary income/loss	0%	0%	0%	0%	0%	0%
Earnings before taxes	2%	1%	-9%	3%	8%	8%
Taxes	1%	1%	-3%	1%	3%	3%
Net income from continuing operations	1%	0%	-6%	2%	5%	5%
Result from discontinued operations (net of tax)	0%	0%	0%	0%	0%	0%
Net income	1%	0%	-6%	2%	5%	5%
Minority interest	0%	-0%	0%	-0%	-0%	-0%
Net profit (reported)	1%	-0%	-5%	2%	5%	5%



Balance sheet (EUR m)	2018	2019	2020E	2021E	2022E	2023E
Intangible assets (exl. Goodwill)	1.8	1.5	2.5	2.5	2.5	2.5
Goodwill	3.0	3.1	3.1	3.1	3.1	3.1
Property, plant and equipment	6.3	6.3	7.8	7.0	6.9	6.9
Financial assets	0.3	0.7	0.7	0.7	0.7	0.7
FIXED ASSETS	11.5	11.6	14.0	13.3	13.2	13.2
Inventories	5.5	6.1	4.2	5.9	6.6	6.9
Accounts receivable	20.1	22.0	15.4	22.4	25.8	27.0
Other current assets	0.0	0.0	0.0	0.0	0.0	0.0
Liquid assets	3.4	4.2	10.7	11.5	9.0	10.0
Deferred taxes	0.3	0.4	0.4	0.4	0.4	0.4
Deferred charges and prepaid expenses	0.3	0.1	0.1	0.2	0.2	0.2
CURRENT ASSETS	29.6	32.7	30.8	40.3	41.9	44.6
TOTAL ASSETS	41.1	44.3	44.9	53.6	55.1	57.7
SHAREHOLDERS EQUITY	3.2	8.0	6.0	7.0	10.0	13.4
MINORITY INTEREST	0.1	0.2	0.2	0.2	0.2	0.2
Long-term debt	15.5	15.6	22.0	25.0	20.0	18.0
Provisions for pensions and similar obligations	0.2	0.2	0.1	0.2	0.2	0.2
Other provisions	1.6	0.9	0.7	1.0	1.1	1.2
Non-current liabilities	17.2	16.7	22.8	26.2	21.4	19.4
short-term liabilities to banks	0.0	0.0	0.0	0.0	0.0	0.0
Accounts payable	15.5	14.3	11.1	15.6	17.1	18.0
Advance payments received on orders	1.2	0.7	0.5	0.5	0.6	0.6
Other liabilities (incl. from lease and rental contracts)	3.8	4.6	4.2	4.1	3.5	3.7
Deferred taxes	0.0	0.0	0.0	0.0	0.0	0.0
Deferred income	0.0	-0.2	0.0	0.0	2.4	2.5
Current liabilities	20.5	19.4	15.9	20.2	23.6	24.7
TOTAL LIABILITIES AND SHAREHOLDERS EQUITY	41.1	44.3	44.9	53.6	55.1	57.7

Balance sheet (common size)	2018	2019	2020E	2021E	2022E	2023E
Intangible assets (excl. Goodwill)	4%	3%	6%	5%	5%	4%
Goodwill	7%	7%	7%	6%	6%	5%
Property, plant and equipment	15%	14%	17%	13%	13%	12%
Financial assets	1%	2%	2%	1%	1%	1%
FIXED ASSETS	28%	26%	31%	25%	24%	23%
Inventories	13%	14%	9%	11%	12%	12%
Accounts receivable	49%	50%	34%	42%	47%	47%
Other current assets	0%	0%	0%	0%	0%	0%
Liquid assets	8%	9%	24%	21%	16%	17%
Deferred taxes	1%	1%	1%	1%	1%	1%
Deferred charges and prepaid expenses	1%	0%	0%	0%	0%	0%
CURRENT ASSETS	72%	74%	69 %	75%	76%	77%
TOTAL ASSETS	100%	100%	100%	100%	100%	100%
SHAREHOLDERS EQUITY	8%	18%	13%	13%	18%	23%
MINORITY INTEREST	0%	0%	0%	0%	0%	0%
Long-term debt	38%	35%	49%	47%	36%	31%
Provisions for pensions and similar obligations	0%	0%	0%	0%	0%	0%
Other provisions	4%	2%	1%	2%	2%	2%
Non-current liabilities	42%	38%	51%	49 %	39%	34%
short-term liabilities to banks	0%	0%	0%	0%	0%	0%
Accounts payable	38%	32%	25%	29%	31%	31%
Advance payments received on orders	3%	2%	1%	1%	1%	1%
Other liabilities (incl. from lease and rental contracts)	9%	10%	9%	8%	6%	6%
Deferred taxes	0%	0%	0%	0%	0%	0%
Deferred income	0%	-0%	0%	0%	4%	4%
Current liabilities	50%	44%	35%	38%	43%	43%
TOTAL LIABILITIES AND SHAREHOLDERS EQUITY	100%	100%	100%	100%	100%	100%



Cash flow statement (EUR m)	2018	2019	2020E	2021E	2022E	2023E
Net profit/loss	0.7	0.1	-2.0	1.1	3.0	3.4
Depreciation of fixed assets (incl. leases)	1.7	3.3	1.9	2.3	1.9	1.9
Amortisation of goodwill	0.0	0.0	0.0	0.0	0.0	0.0
Amortisation of intangible assets	0.0	0.0	0.0	0.0	0.0	0.0
Others	0.7	-0.9	-0.3	0.4	0.2	0.1
Cash flow from operations before changes in w/c	3.1	2.5	-0.3	3.7	5.0	5.3
Increase/decrease in inventory	0.0	-0.6	1.9	-1.7	-0.7	-0.3
Increase/decrease in accounts receivable	-2.4	-1.9	6.5	-7.0	-3.4	-1.3
Increase/decrease in accounts payable	1.0	-1.2	-3.2	4.5	1.5	0.9
Increase/decrease in other w/c positions	0.3	0.0	-0.4	-0.2	1.8	0.3
Increase/decrease in working capital	-1.1	-3.6	4.8	-4.4	-0.7	-0.4
Cash flow from operating activities	2.0	-1.1	4.5	-0.7	4.3	4.9
CAPEX	-1.3	-1.7	-1.3	-1.5	-1.8	-1.9
Payments for acquisitions	0.0	0.0	-3.0	0.0	0.0	0.0
Financial investments	0.0	0.0	0.0	0.0	0.0	0.0
Income from asset disposals	0.4	-0.3	0.0	0.0	0.0	0.0
Cash flow from investing activities	-0.9	-2.0	-4.3	-1.5	-1.8	-1.9
Cash flow before financing	1.1	-3.1	0.1	-2.2	2.5	3.0
Increase/decrease in debt position	-1.8	-1.8	6.4	3.0	-5.0	-2.0
Purchase of own shares	0.0	0.0	0.0	0.0	0.0	0.0
Capital measures	0.0	4.8	0.0	0.0	0.0	0.0
Dividends paid	0.0	0.0	0.0	0.0	0.0	0.0
Others	0.1	-1.0	0.0	0.0	0.0	0.0
Effects of exchange rate changes on cash	-0.0	0.0	0.0	0.0	0.0	0.0
Cash flow from financing activities	-1.7	1.9	6.4	3.0	-5.0	-2.0
Increase/decrease in liquid assets	-0.7	-1.2	6.5	0.8	-2.5	1.0
Liquid assets at end of period	-2.9	-4.1	2.5	3.2	0.8	1.8

Regional sales split (EURm)	2018	2019	2020E	2021E	2022E	2023E
Domestic	37.9	38.9	29.3	40.9	44.1	46.3
Europe (ex domestic)	0.0	0.0	0.0	0.0	0.0	0.0
The Americas	0.0	0.0	0.0	0.0	0.0	0.0
Asia	4.5	10.4	4.2	7.7	12.9	13.6
Rest of World	2.2	2.6	1.8	2.6	1.8	1.9
Total sales	44.5	51.8	35.2	51.1	58.8	61.7

Regional sales split (common size)	2018	2019	2020E	2021E	2022E	2023E
Domestic	85.0%	75.0%	83.0%	80.0%	75.0%	75.0%
Europe (ex domestic)	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
The Americas	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Asia	10.0%	20.0%	12.0%	15.0%	22.0%	22.0%
Rest of World	5.0%	5.0%	5.0%	5.0%	3.0%	3.0%
Total sales	100%	100%	100%	100%	100%	100%



Ratios	2018	2019	2020E	2021E	2022E	2023E
Per share data						
Earnings per share reported	0.63	-0.04	-1.54	0.85	2.39	2.73
Cash flow per share	0.25	-3.78	2.15	-2.45	2.00	2.50
Book value per share	3.11	6.80	4.98	5.86	8.33	11.15
Dividend per share	0.00	0.00	0.00	0.00	0.00	0.00
Valuation						
P/E	45.2x	-783.3x	-18.4x	33.3x	11.9x	10.4x
P/CF	115.9x	-7.5x	13.2x	-11.6x	14.2x	11.4x
P/BV	9.1x	4.2x	5.7x	4.8x	3.4x	2.5x
Dividend yield (%)	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
FCF yield (%)	0.9%	-13.3%	7.6%	-8.6%	7.0%	8.8%
EV/Sales	1.0x	0.9x	1.3x	0.9x	0.8x	0.7x
EV/EBITDA	13.8x	10.0x	646.7x	9.1x	6.0x	5.2x
EV/EBIT	28.0x	34.8x	-25.0x	15.9x	8.0x	6.8x
Income statement (EURm)						
Sales	44.5	51.8	35.2	51.1	58.8	61.7
yoy chg in %	Infinity%	16.3%	-32.0%	45.0%	15.0%	5.0%
Gross profit	8.7	14.6	9.5	15.0	18.5	19.4
Gross margin in %	19.5%	28.2%	27.0%	29.3%	31.5%	31.5%
EBITDA	3.4	4.6	0.1	5.3	7.6	8.1
EBITDA margin in %	7.6%	8.9%	0.2%	10.3%	12.9%	13.1%
EBIT	1.7	1.3	-1.8	3.0	5.7	6.2
EBIT margin in %	3.7%	2.5%	-5.2%	5.9%	9.7%	10.1%
Net profit	0.7	-0.0	-1.9	1.0	2.9	3.3
Cash flow statement (EURm)						
CF from operations	2.0	-1.1	4.5	-0.7	4.3	4.9
Сарех	-1.3	-1.7	-1.3	-1.5	-1.8	-1.9
Maintenance Capex	1.7	3.3	1.9	2.3	1.9	1.9
Free cash flow	0.7	-2.8	3.1	-2.2	2.5	3.0
Balance sheet (EURm)						
Intangible assets	4.8	4.6	5.6	5.6	5.6	5.6
Tangible assets	6.3	6.3	7.8	7.0	6.9	6.9
Shareholders' equity	3.2	8.0	6.0	7.0	10.0	13.4
Pension provisions	0.2	0.2	0.1	0.2	0.2	0.2
Liabilities and provisions	17.2	16.7	22.8	26.2	21.4	19.4
Net financial debt	12.1	11.4	11.3	13.5	11.0	8.0
w/c requirements	8.9	13.1	8.0	12.2	14.7	15.4
Ratios						
ROE	20.2%	1.1%	-33.0%	15.0%	29.6%	25.3%
ROCE	8.1%	5.4%	-6.3%	9.1%	18.2%	19.0%
Net gearing	375.8%	143.5%	188.5%	191.8%	109.6%	59.3%
Net debt / EBITDA	3.6x	2.5x	160.2x	2.6x	1.4x	1.0x



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