To all employees

Prot.HR 12/2018/CA/kb
Bolzano, 06/13/2018

Announcement re. new Board of Directors of Wolftank Systems S.p.A.

Dear colleagues,

The DOPA market, our leading product in the subterranean oil tanks sector suffered a significant decline in the MOC sector following the end of the Esso project as well as a decrease in investment from Italiana Petroli (a company formed following a merger of Total Erg and API). Investments by Tamoil remain at a constant level and private investments are growing.
However, competition within the sector is growing and the market is inflated by low-profile companies. This allows Wolftank Systems to clearly differentiate itself from competition in terms of safety and quality without competing at the sales price level.

Since 2017, our business strategy has been to expand to areas where the characteristics that distinguish Wolktank Systems from competitors are most appreciated which subsequently not only increases commercial activity in the chemical sector but also in those of air tanks. Last year, this strategy allowed us to overhaul the loss of orders in subterranean retail oil and gas tanks and further increase the number of orders this year. This result supports the strategy used, which can also be translated to the future growth of our company.

Yesterday, the Board of Directors approved the 2017 financial statement, which had already been validated by independent auditors. This is testament to the great work of the entire organization especially our administration, who thrived despite major changes in the organization that took place during a critical period for the consolidation of the financial statements.

In recent months, our company has seen a great deal of corporate restructuring from the appointment of a new General Manager to a departmental reorganisation evidence of which was the circulation of the new corporate-organisational chart that you have received/ are able to view.

To complete the process the shareholders' meeting caused some changes to be implemented to the Board of Directors:

- The main development was Damiano Ratti's addition as President. The 55-year-old Ratti started working at Shell in Italy and abroad after having graduated in economics. The positions he has held include Director of RETE Southern Europe Grid Development (2004-2006). In 2006 he left Shell and became Chairman and CEO of British Gas Italia Spa; he left the position in 2012 to become CEO of KPO Kazakhstan, a leading oil and gas company. In 2015 he returned from Kazakhstan and since then has been providing strategic consulting.
- Giacomo Persico remains on the Board as the Vice President Sales.
- Massimo Badone has joined the Board in charge of Finance and Audits.
- Emanuele Bartolini remains on the Board keeping the position of Managing Director and Sales Coordinator with added responsibility as a 'key account manager' for the air tank sector.
- Reinhard Flachs leaves the Board to concentrate on the group's international activites.

The new make-up of the Board of Directors with added professionalism and experience from our new President and his fellow members will give further impetus to the commercial action in the aviation tank sector and the optimisation in the management of the company

Cordially yours

Wolftank Systems S.p.A.
Calogero ADAMO
Generaldirektor-